

MUNICIPAL TECHNICAL ADVISORY SERVICE

January 16, 2014

City of Hohenwald Tennessee Mayor Johnny Clayton 118 W. Linden Avenue Hohenwald, Tennessee 38462

VIA ELECTRONIC MAIL

Dear Mayor Clayton:

In response to your inquiry, please be advised that in 2011 and 2012 the Tennessee General Assembly passed legislation allowing for wine and other complimentary tastings of products in retail liquor stores. The governing provision may be found at TCA 57-3-404(h)(2), which reads:

- (2)(A) A retail licensee may offer complimentary samples of the products it sells for tastings to be held on the premises of the retail licensee. Such tastings shall be for sales, education and promotional purposes. No person holding a license under § 57-3-203 shall, directly or indirectly, provide any products, funding, labor, support or reimbursement to a retailer for the consumer tastings authorized by this subdivision (h)(2).
- (B)(i) The tastings may be held at the option of the retail licensee during the hours the retail licensee is open for business, without filing any notice other than as provided in subdivision (h)(2)(B)(ii) with the commission, and no charge or fee may be assessed by the commission for a retail licensee to offer such complimentary samples.
- (ii) With its annual renewal, the retail licensee shall notify the commission of its intention to conduct tastings during the year on the premises of the retail licensee. If following the date the license is renewed, the retail licensee makes a determination to offer tastings, the licensee shall notify the commission of its intention to conduct tastings for the remainder of the year.
- (C) The size of each sample shall be no greater than approximately two ounces (2 oz.) for each wine or high alcohol content beer sample and no greater than approximately one half ounce (½ oz.) for each liquor sample. It is the responsibility of the retail licensee to limit the number of tastings per customer and the number of products available for tasting.
- (D) Notwithstanding any law or rule to the contrary, a retail licensee or employee of the licensee may participate in tastings.
- (E) A server permit is not required for employees conducting tastings if the employee has a permit pursuant to § 57-3-703; provided, that every retail licensee which offers tastings is encouraged to ensure that any employee who is involved with the tastings understands that a violation of § 57-3-406(c) and (d) and § 57-3-412 related to retail sales apply equally to those customers who participate in the tastings.

Please let me know if you require any additional assistance on this or any matter.

Very truly yours,

Jeffrey J. Broughton

Municipal Management Consultant